Tanzania Securities Limited

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MEMBER OF THE DAR ES SALAAM STOCK EXCHANGE

A. Equity Market Performance

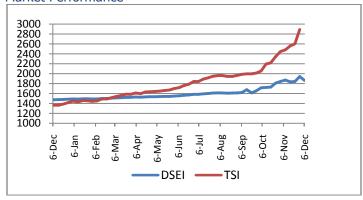
This week, the bourse register a slight improvement in turnover compared to that of the previous week. Week-on-week turnover stood at TZS 1,828 million, up from the the previous week's TZS 1,807 million. However, activity level declined by 17.90% to 3,545,951 shares from 4,318,939 shares transacted in the previous week.

Indices closed the week in red pulled down by NMB, CRDB, Twiga, TBL and Swissport counters that lost TZS 20, TZS 5, TZS 20, TZS 240 and TZS 20 respectively . The DSEI lost 3.97% to close at 1,863.34 points. Similarly, the TSI closed 1.58% down to 2,844.51 points.

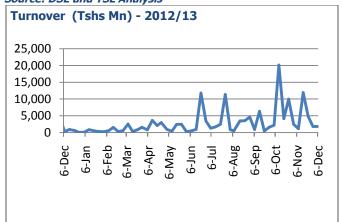
Foreign investors contributed 48% of the week turnover, made from the purchases of CRDB shares.

The Banking segment Index weakened to settle at 2,487.43 points amid a loss on NMB and CRDB counters, while The Industrial & Allied Index fell to 3,432.63 points from last week's 3,498.61 points (-1.89%) due to the loss on Swissport, Twiga and TBL counters.

Market Performance



Source: DSE and TSL Analysis



Source: DSE and TSL Analysis

WEEKLY MARKET COMMENTARY

02nd Dec - 06th Dec 2013

Statistics - Equity

Total - Week Ending	Nov-29 2013	Dec-06 2013	% Change
Market			
Turnover in Million (TZS)	1,807	1,828	+1.16%
Volume of Shares in '000	4,318	3,545	-17.90%
DSEI	1,940.37	1,863.34	-3.97%
TSI	2,890.16	2,844.51	-1.58%
Banks, Finance, & Services BI	2,514.29	2,487.43	-1.07%
Industrial and Allied IA	3,498.61	3432.63	-1.89%
Source: DSE			

Outlook:

We generally anticipate low activity level as we approach toward the year-end holidays. We expect continued though at small level, activity on the CRDB and NMB counters as well as on the TBL counter.

This week's Treasury Bills auction results witnessed a low investors' turnout possibly due to liquidity squeeze and year-end obligations, with some investors trying to maintain their portfolio position to close their financial year.

The Interbank borrowing went up to close at 7.05%, up from 5.64% recorded in the previous week..signaling some liquidity squeeze.

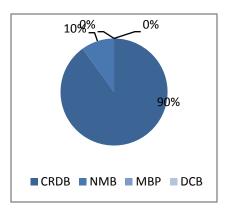
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Bank, Finance & Investment Sector (BI)

The banking segment continued with a bullish trend. This week again, the segment was active and liquid compared to the Industrial segment. 60% of total turnover and

97% of the market activity moved during the week.

CRDB counter was mainly supported by foreign investors to trade 3,393,575 shares. The counter closed the week at TZS 290 per share.

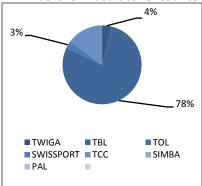
NMB counter transacted 42,203 shares at price of TZS 2,520 TZS 2,540 and TZS 2,560.

There were no activities on the DCB and MBP counters this week.

Industrial and Allied Sector (IA)

Industrial & Allied segment's turnover was 40% of the total week's turnover. Volumes decreased compared to the previous week.

TBL was the most active counter among the Industrial

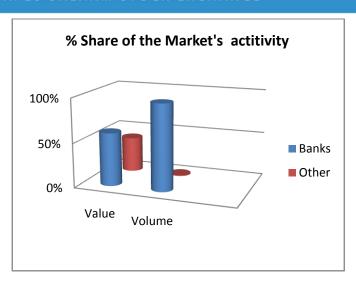


and Allied segments. The counter maintained local support to transact 74,959 shares at price of TZS 8,000 per share.

TCC had 13,402 shares at TZS 8,600 and Twiga traded

12,112 shares at prices of TZS 2,680 and TZS 2,660 per share. Swissport followed with 9,700 shares traded at TZS 2,680 and TZS 2,660 per share.

There were no activities on the TOL, TATEPA Precision and Simba counters.



Source: DSE and TSL Analysis

Banking Sector Share Prices (in TZS)

Counter	29.11.2013	06.12.2013	%Changes
DCB	490.00	490.00	0.00%
NMB	2,560.00	2,540.00	-0.78%
CRDB	295.00	290.00	-1.69%
МВР	600.00	600.00	0.00%

Source: DSE and TSL Analysis

IA Share Prices (in TZS):

Counter	29.11.2013	06.12.2013	% Changes
TOL	310.00	310.00	0.00%
TBL	8,240.00	8,000.00	-2.91%
ТТР	650.00	650.00	0.00%
PAL	475.00	475.00	0.00%
TCC	8,600.00	8,600.00	0.00%
SIMBA	2,340.00	2,340.00	0.00%
TWIGA	2,680.00	2,660.00	-0.75%
SWISSPORT	2,700.00	2,680.00	-0.74%

Source: DSE and TSL Analysis

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B. Fixed Income Securities

Primary Market

During the week the Government through BOT auctioned Treasury Bills worth TZS 160 billion. Bids submitted amounted TZS 106.02 billion. However, successful bids were for TZS 97.10 billion. In comparison to the previous auction, yields have increased in all maturities.

The auction result is as depicted in the table below;

	35 Days	91 Days	182 Days	364 Days
Minimum Successful Price/100	0.00	96.69	92.74	86.30
Weighted Average Price (WAP) for successful Bid	0.00	96.73	92.94	86.79
Weighted Average Yield (WAY) % per Annum	0.00	13.54	15.24	15.26
Amount Offered TZS (000,000)	5,000	35,000	55,000	65,000
Total Tendered TZS (000,000)	0.00	2,100	26,301	77,626
Undersubscribed(+) Oversubscribed(-) TZS(000,000)	0.00	32,900.00	28,699.00	-12,626.0
Successful Bids TZS(000,000)	0.00	2,100.00	25,000.0	70,000.0

Secondary Market

A ten year 11.44% Treasury bond worth TZS 6.5 bln was traded at a prices of TZS 80.3000% and TZS 81.7800%

Below are the bonds on offer for secondary market trading;

Issue Date(M/Y)	Maturity Date(M/Y)	Face Value	Tenor	Yield (ASK) %
2/2013	2/2015	1.75bn	2 year	13.75
8/2013	8/2020	1.0bn	7 year	15.00
11/2012	11/2019	4.0bn	7 year	14.50
3/2013	3/2020	4.5bn	7 year	14.95
10/2013	10/2023	3.0bn	10 year	15.15

Money Market

Interbank borrowing rate (WAR) increased at the end of this week to 7.05%, from 5.64% recorded in the previous week as depicted in the chart below:

Interbank Borrowing Rates (WAR)



Source: BOT

C. Foreign Exchange

This week, the shilling gained ground against the USD as indicated in the chart and table below:

Foreign Exchange – TZS/USD



Source: BOT

Foreign Exchange Market – Four weeks trend

	15-Nov 2013	22-Nov 2013	29-Nov 2013	06-Dec 2013
TZS/USD	1,608.00	1,610.00	1611.00	1,607.00
TZS/GBP	2,584.42	2,607.34	2635.36	2,624.22
TZS/KES	18.61	18.68	18.52	18.57

About the Weekly Update report:

Our Weekly Update consists of a combination of our valuation update and a discussion about a piece of news or a general theme that called our attention and that we think might be useful for investors. Our valuation update includes: (1) weekly stock performances, (2) valuation matrix, and (3) selected financials from our earnings models. The contents hereto are for information purposes only and all statements are therefore without any responsibility whatsoever on the part of Tanzania Securities limited.