



Tanzania Securities Limited

Stock Brokers | Investment Advisers | Fund Managers

MEMBER OF THE DAR ES SALAAM STOCK EXCHANGE

A. Equity

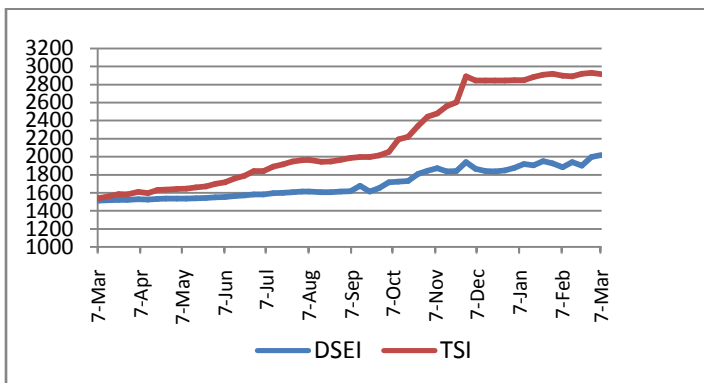
Market Performance

Week on week turnover increased significantly to TZS 4,411 million, 8.7x compared to TZS 504 million recorded the previous week. Shares traded rose to 9,527,956 shares 13.4x compared to last week's 706,301 shares. The increase emanated mainly from CRDB counter where there was a domination foreign investors participation.

The DSEI closed 1.19% higher at 2018.97 points while the TSI ended the week at 2,913.40 points (-0.51%) dragged down by the losses made on the TCC and TBL counters.

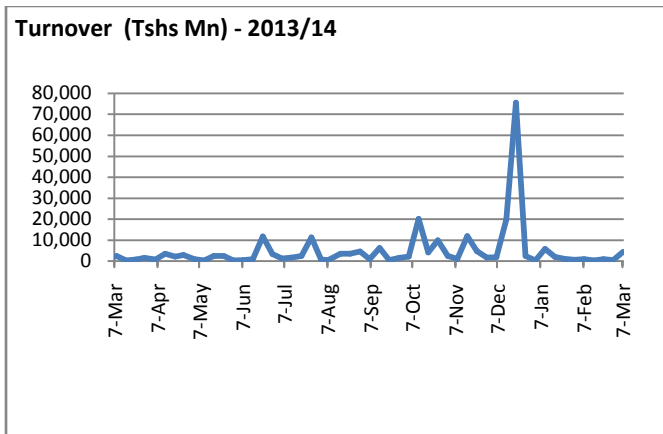
The Banking segment Index remained flat at 2,674.27 points. The Industrial & Allied Index weakened to 3,431.62 points (-0.80%) dragged down by TBL and TCC counters that lost TZS 100 and TZS 20 to TZS 8,000 and TZS 8,800 per share respectively.

Market Performance



Source: DSE and TSL Analysis

Turnover (Tshs Mn) - 2013/14



Source: DSE and TSL Analysis

WEEKLY MARKET COMMENTARY

03rd March 2014 – 07th March 2014

Statistics – Equity

Total - Week Ending	Feb-28 2014	Mar-07 2014	% Change
Market			
Turnover in Million (TZS)	504	4,411	+775.2%
Volume of Shares in '000	706	9,527	+1249%
DSEI	1,995.32	2,018.97	+1.19%
TSI	2,928.29	2,913.40	-0.51%
Banks, Finance, & Services			
BI	2,674.27	2,674.27	0.00%
Industrial and Allied			
IA	3,459.38	3,431.62	-0.80%

Source: DSE

Outlook:

The bourse experienced a huge upward swing in turnover and activities during the week, with banking sector taking the lead, contributing over 70% of the turnover-mainly from the CRDB counter. We also witnessed continued support from local investors on the on TBL, CRDB, NMB Swissport and Simba counters.

We anticipate more activities in the banking segment in the coming week with the continued presence of foreign investors particularly taking position in the CRDB and NMB counters.

This week's 7 year Government Bond was oversubscribed which gives a good indication of the investors' appetite on Government papers. As liquidity improves, we anticipate a similar reflection in the coming week's Treasury Bill auction.

Analyst:

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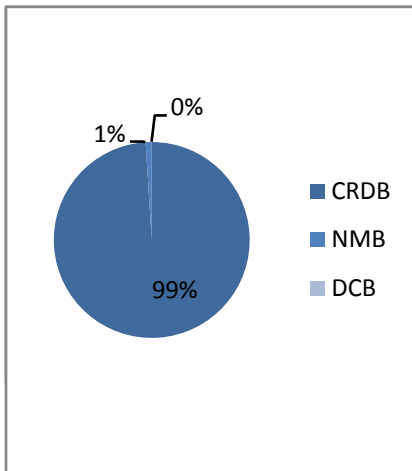
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Bank, Finance & Investment Sector (BI)

This week the Banking segment was more active than the Industrial and Allied segment and it was liquid compared to the previous week. The segment contributed 70% of the total turnover and 98% of the market activity recorded during the week.



CRDB counter maintained its lead on the banking segment as it traded 9,280,365 shares at

prices of TZS 325 and closing the week at TZS 320.

NMB had 16,278 shares that exchanged hands during the week at a price of TZS 2,700, while DCB counter traded 300 shares at a price of TZS 490 per share.

There were no activities on the MBP counter during the week.

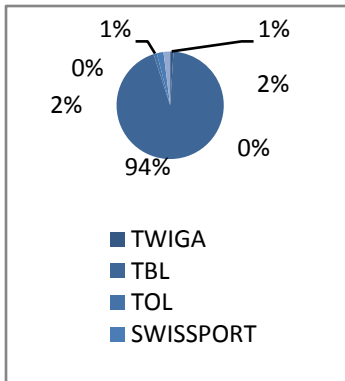
Industrial and Allied Sector (IA)

The Industrial and Allied Segment posted a higher turnover and volume compared to the previous week.

TBL was the most active counter in the Industrial sector, this week. The counter traded 154,867 shares during the week at prices of TZS 8,000 and TZS 8,100 per share.

TOL followed with 49,500 shares transacted at a price of TZS 310.

Swissport counter had 11,074 shares transacted at a price of TZS 2,700.



Simba counter traded 9,700 shares at a price of TZS 2,460.

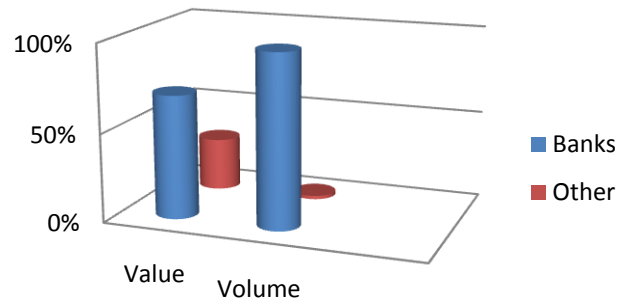
Twiga counter had 5,632 shares traded at a price of TZS 2,500.

TCC counter traded 140 shares at a prices of TZS 8,820 and TZS 8,800

Tatepa traded 100 shares at a price of TZS 650.

There were no activities on the PAL counter during the week.

% Share of the Market's activity



Source: DSE and TSL Analysis

Banking Sector Share Prices (in TZS)

Counter	28.02.2014	07.03.2014	%Changes
DCB	490.00	490.00	0.00%
NMB	2,700.00	2,700.00	0.00%
CRDB	320.00	320.00	0.00%
MBP	600.00	600.00	0.00%

Source: DSE and TSL Analysis

IA Share Prices (in TZS):

Counter	28.02.2014	07.03.2014	% Changes
TOL	305.00	310.00	0.00%
TBL	8,100.00	8,000.00	-1.23%
TTP	650.00	650.00	0.00%
PAL	475.00	475.00	0.00%
TCC	8,820.00	8,800.00	-0.23%
SIMBA	2,460.00	2,460.00	0.00%
TWIGA	2,500.00	2,500.00	0.00%
SWISSPORT	2,700.00	2,700.00	0.00%

Source: DSE and TSL Analysis



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B. Fixed Income Securities

Primary Market

This week, the government auctioned a 7-year bond in the primary market. The Government intended to raise TZS 49.00 billion. However, they received bids amounting TZS 73.92 billion. WAY decreased from 15.8978% in the last auction [24th Dec 2013] to 15.5550%.

The auction result is as depicted in the table below;

Highest Bid /100	81.2500
Lowest Bid /100	74.5823
Minimum Successful Price/100	76.1114
Weighted Average Price for Successful Bids	77.1370
Weighted Average Yield to Maturity	15.5550
Weighted Average Coupon Yield	13.0677
Amount Offered Tshs (000,000)	49,000.00
Amount Tendered Tshs (000,000)	73,927.60
Undersubscribed (+) / Oversubscribed (-) Tshs (000,000)	-24,927.60
Successful Amount Tshs (000,000)	49,000.00

Secondary Market

Bonds worth TZS 9.44 billion exchanged hands during the week in the secondary market as depicted below:

Tenor	Face Value (Tshs.)	Price/100
10.08% Seven-Year	1.86bln	79.8190-81.7150
10.08% Seven-Year	2.0bln	85.8800
10.08% Seven-Year	1.63bln	81.1890
7.82% Two-Year	0.75bln	95.5630
11.44% Ten-Year	3.2bln	80.4100

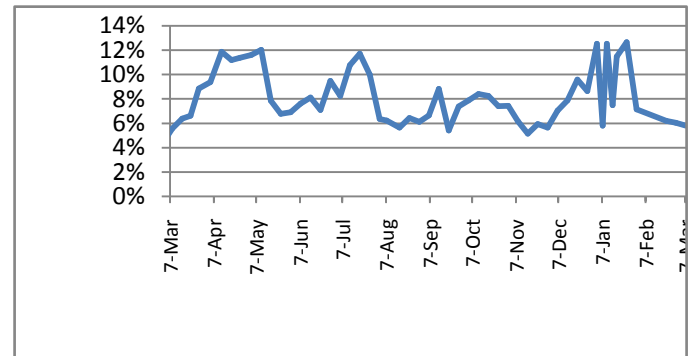
About the Weekly Update report:

Our Weekly Update consists of a combination of our valuation update and a discussion about a piece of news or a general theme that called our attention and that we think might be useful for investors. Our valuation update includes: (1) weekly stock performances, (2) valuation matrix, and (3) selected financials from our earnings models. The contents hereto are for information purposes only and all statements are therefore without any responsibility whatsoever on the part of Tanzania Securities limited.

Money Market

The overnight rate continued with its downward trend by dropping further to 5.80% compared to 6.05% recorded last week, as depicted in the chart below:

Interbank Borrowing Rates (WAR)

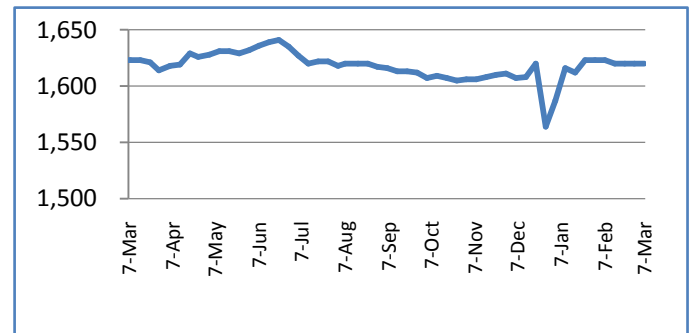


Source: BOT

C. Foreign Exchange

This week, the shilling remained stable against the USD as indicated in the chart and table below:

Foreign Exchange – TZS/USD



Source: BOT

Foreign Exchange Market – Four weeks trend

	14-Feb 2014	21-Feb 2013	28-Feb 2014	07-Mar 2014
TZS/USD	1,620.00	1,620.00	1,620.00	1,620.00
TZS/GBP	2,698.50	2,707.50	2,707.50	2,713.50
TZS/KES	18.80	18.90	18.80	18.50