MEMBER OF THE DAR ES SALAAM STOCK EXCHANGE

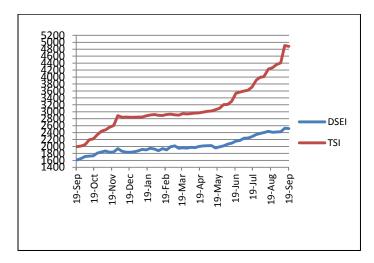
A. Equity Market Performance

Turnover this week was relatively lower, TZS 9,837 million in comparison to previous week (TZS 30,102 million), Likewise activity level as measured by volume, declined (4,631,376 shares) compared to last week's levels (7,865,182 shares).

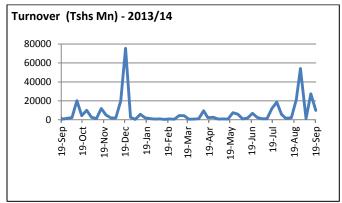
Both indices (DSEI and TSI) edged south. The DSEI depreciated by 0.24% to close at 2,516.25 points while the TSI (-0.42%) settled at 4,885.29 points dragged down by losses made on TBL counter's price that declined to TZS 16,020 per share from TZS 16,440 per share in the previous week.

The Banking segment Index strengthened to settle at 3,619.38 points, 0.4% up from 3,605.39 points at close of week last week. The Industrial & Allied Index went down to 6,423.25 points from last week's 6,490.23 points (-1.03%).

Market Performance



Source: DSE and TSL Analysis



Source: DSE and TSL Analysis

WEEKLY MARKET COMMENTARY

15th Sept 2014 - 19th Sept 2014

Statistics - Equity

| Total - Week Ending | Sep-12 2014 | Sep-19 2014 | % Change |
|------------------------------|----------------|----------------|-------------|
| Market | | | |
| Turnover in Million (TZS) | 30,102 | 9,837 | -67.32% |
| Volume of Shares in '000 | 7,865 | 4,631 | -41.12% |
| DSEI | 2,522.38 | 2,516.25 | -0.24% |
| TSI | 4,906.09 | 4,885.29 | -0.42% |
| Banks, Finance & Services BI | 3,605.39 | 3,619.38 | +0.38% |
| Industrial and Allied IA | 6,490.23 | 6,423.25 | -1.03% |
| Source: DSE | • | • | <u> </u> |

Outlook:

Turnover this week declined compared to the previous week amid a low supply level from the frequently trading counters.

With the ongoing price appreciation, we expect to see continuous speculative transactions on most counters. Activities will generally remain moderate with possible block of shares trading between institutional investors.

The 10-year Treasury Bond results of this week's auction witnessed further preference in Government securities by investors. Although the yield was slightly lower than the last auction, there was an oversubscription by 62%. We envisage seeing the same trend on the next Wednesday's Treasury Bills Auction assuming liquidity level will maintain its trend.

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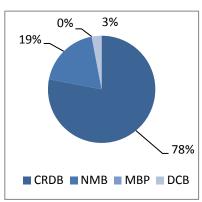
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Bank, Finance & Investment Sector (BI)

This week the Banking segment was less active compared to



the previous week. The segment contributed 14% of the total turnover and 81% of the market activity recorded during the week.

CRDB counter was the most active counter on the segment this week. The counter transacted 3,626,580 shares at a price of TZS 320 per

share

NMB had 67,893 shares that exchanged hands during the week at prices of TZS 4,180; TZS 4,160 and closed the week at TZS 4,170 per share.

DCB counter traded 75,760 shares at TZS 490 per share.

There were no activities on the MBP counter during the week.

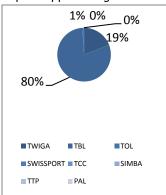
Industrial and Allied Sector (IA)

The Industrial and Allied Segment posted a higher turnover but a lower volume compared to the Banking segment.

Twiga maintained its lead in the Industrial sector, this week. The counter traded 435,478 shares, closing the week at TZS 3,700 per share.

TBL followed with 401,852 shares transacted. The counter's price lost to close the week at TZS 16,020 per share.

Swissport had 15,663 shares that traded during the week, with its price appreciating to close the week at TZS 3,720 per share.



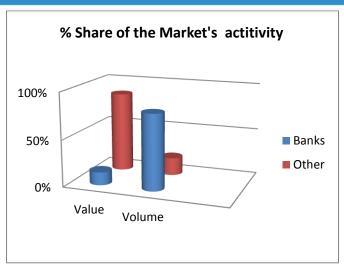
Simba counter had 4,500 shares that exchanged hands closing the week higher at TZS 4,100 per share.

TOL counter traded 1,650 shares that traded at a price of TZS 480 per share.

TCC counter had 1,500 shares that exchanged hands during the week. The

counter gained to close the week at TZS 15,520 per share. Swala had 500 shares that traded at a price of TZS 900 per share.

There were no activities on the PAL and TTP counters during the week.



Source: DSE and TSL Analysis

Banking Sector Share Prices (in TZS)

| Counter | 12.09.2014 | 19.09.2014 | %Changes |
|---------|------------|------------|----------|
| DCB | 490.00 | 490.00 | 0.00% |
| NMB | 4,170.00 | 4,170.00 | 0.00% |
| CRDB | 315.00 | 320.00 | +1.59% |
| МВР | 600.00 | 600.00 | 0.00% |

Source: DSE and TSL Analysis

IA Share Prices (in TZS)

| Counter | 12.09.2014 | 19.09.2014 | % Changes |
|-----------|------------|------------|-----------|
| TOL | 480.00 | 480.00 | 0.00% |
| TBL | 16,440.00 | 16,020.00 | -2.55% |
| TTP | 650.00 | 650.00 | 0.00% |
| PAL | 475.00 | 475.00 | 0.00% |
| TCC | 15,100.00 | 15,520.00 | +2.78% |
| SIMBA | 4,000.00 | 4,100.00 | +2.50% |
| TWIGA | 3,700.00 | 3,700.00 | 0.00% |
| SWISSPORT | 3,140.00 | 3,720.00 | +18.47% |
| SWALA | 830.00 | 900.00 | +8.43% |

Source: DSE and TSL Analysis

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B. Fixed Income Securities

Primary Market

There was a ten-year bond in this week's primary market that was oversubscribed by 62%. Yield lessened to 14.99% compared to 16.82% the previous auction on 9th July 2014. The auction results are as depicted below:

The auction result is as depicted in the table below;

| Highest Bid /100 | 79.2707 |
|---|-----------|
| Lowest Bid /100 | 63.5619 |
| Minimum Successful Price/100 | 74.4525 |
| Weighted Average Price for Successful Bids | 76.2899 |
| Weighted Average Yield to Maturity | 16.3292 |
| Weighted Average Coupon Yield | 14.9954 |
| Amount Offered Tshs (000,000) | 45,000.00 |
| Amount Tendered Tshs (000,000) | 73,098.60 |
| Undersubscribed (+) / Oversubscribed (-) Tshs (000,000) | 28,098.60 |
| Successful Amount Tshs (000,000) | 45,000.00 |

Secondary Market

Bonds worth TZS 15.30 billion exchanged hands in the secondary market during the week with prices as indicated in the table below:

| Tenor | Face Value (TZS) | Price/100 |
|----------------|---------------------|-------------------|
| 13.50% 15-Year | 1.0bn | 81.3954% |
| 11.44% 10-Year | 14.3bn | 80.7237%-84.0879% |

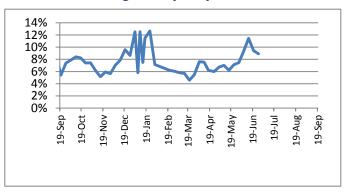
About the Weekly Update report:

Our Weekly Update consists of a combination of our valuation update and a discussion about a piece of news or a general theme that called our attention and that we think might be useful for investors. Our valuation update includes: (1) weekly stock performances, (2) valuation matrix, and (3) selected financials from our earnings models. The contents hereto are for information purposes only and all statements are therefore without any responsibility whatsoever on the part of Tanzania Securities limited.

Money Market

The Overnight rate towards the end of the week decreased further to 3.93%, from 4.18% recorded in the previous week as shown in the chart below:

Interbank Borrowing Rates (WAR)



Source: BOT

C. Foreign Exchange

This week, the shilling lost ground against the USD as indicated in the chart and table below:

Foreign Exchange - TZS/USD



Source: BOT

Foreign Exchange Market – Four weeks trend

| | 29-Aug 2014 | 05-Sep 2014 | 12-Sep 2014 | 19-Sep 2014 |
|---------|----------------|----------------|----------------|----------------|
| TZS/USD | 1,660.57 | 1,656.95 | 1,660.40 | 1,663.13 |
| TZS/GBP | 2,753.06 | 2,722.53 | 2,699.15 | 2,722.37 |
| TZS/KES | 18.77 | 18.69 | 18.69 | 18.68 |