



Tanzania Securities Limited

Stock Brokers | Investment Advisers | Fund Managers

MEMBER OF THE DAR ES SALAAM STOCK EXCHANGE

A. Equity

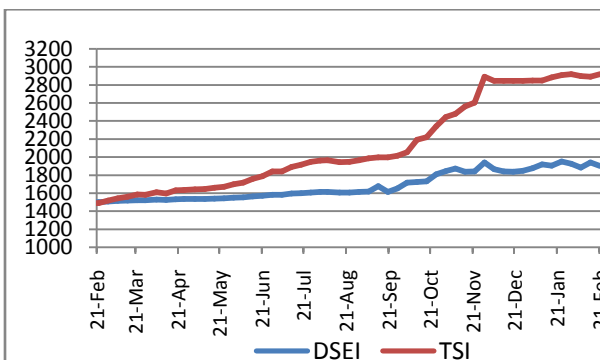
Market Performance

Week-on-week turnover climbed 2.9x to TZS 948 mln from TZS 320 mln last week. Activity levels rose 622% to 2,614,176 shares, a sharp week-on-week increase from last week's 320,524 shares.

Foreigners accounted for 71% of the week's turnover. TSI edged north ending the week in green at 2,918.80 points (+3.44%), due to gains made on the CRDB counter of TZS 20 while the DSEI ended the week 1.91% lower at 1,901.44 points.

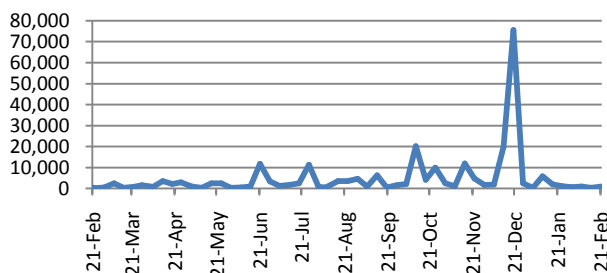
The Banking segment Index strengthened (+1.62%) to close the week at 2,634.56 points on the backdrop of gains made on the CRDB counter of +5.00%. The Industrial & Allied Index strengthened (+0.66%) to close at 3,469.08 points buoyed by TBL counter that gained to close the week at TZS 8,100.

Market Performance



Source: DSE and TSL Analysis

Turnover (Tshs Mn) - 2013/14



Source: DSE and TSL Analysis

WEEKLY MARKET COMMENTARY

17th Feb 2014 – 21st Feb 2014

Statistics – Equity

Total - Week Ending	Feb-14 2014	Feb-21 2014	% Change
Market			
Turnover in Million (TZS)	320	948	+196.3%
Volume of Shares in '000	362	2,614	+622%
DSEI	1,938.39	1,901.44	-1.91%
TSI	2,891.14	2,918.80	+3.44%
Banks, Finance, & Services			
BI	2,592.57	2,634.56	+1.62%
Industrial and Allied			
IA	3,446.45	3,469.08	+0.66%

Source: DSE

Outlook:

Activities were high this week due to increased foreign investors participation on the Banking segment, we expect high to moderate activities in the coming week as there is still more room for foreign investors participation.

This week's 15-year bond witnessed oversubscription with yields continuing with an upward trajectory. We anticipate some more interest on the next week's treasury bills auction mainly backed by short term preference sentiment that we have continuously witnessed.

Liquidity improvement in the market has pushed down the interbank borrowing rates from 7.5% last week to 6.2% this week.

Analyst:

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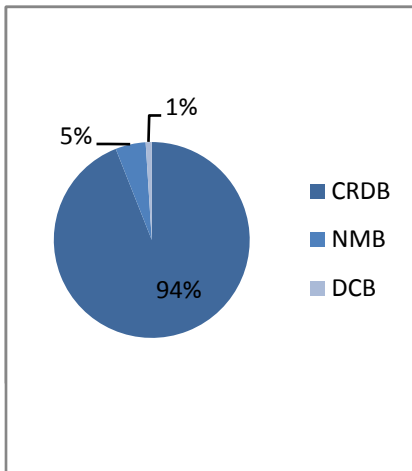
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Bank, Finance & Investment Sector (BI)

This week the Banking segment's activities and turnover were active compared to the previous week. 90% of total turnover and 99% of the market activity was recorded during the week.



CRDB was the most active counter on the banking segment as it traded 2,554,735 shares closing the week at TZS 315. Most of the turnover from this counter was contributed by

foreign investors.

NMB had 15,381 shares exchanged hands during the week at a price of TZS 2,660.

DCB counter traded 25,195 shares at prices of TZS 480 and TZS 490 per share.

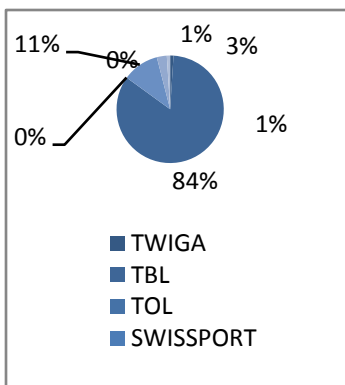
There were no activities on the MBP counter.

Industrial and Allied Sector (IA)

The Industrial and Allied Segment posted a lower turnover and volume compared to the Banking sector.

TBL was the most active counter in the Industrial sector, this week. The counter traded 13,034 shares during the week at prices of TZS 8,000 and TZS 8,100 per share.

TTP followed with 2,049 shares transacted at a price of TZS 650.



TCC counter had 1,558 shares transacted at a price of TZS 8,800.

Simba counter traded 1,371 shares at a price of TZS 2,440

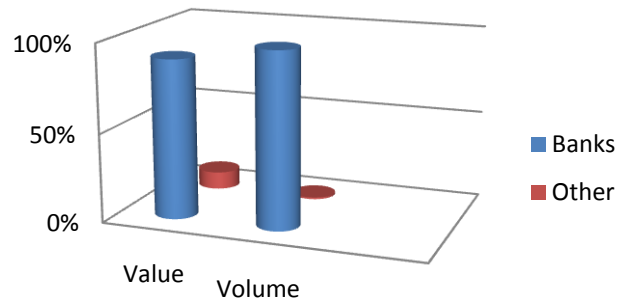
Twiga counter had 423 shares traded at a price lower than the previous week's (TZS 2,580). While TOL counter traded 236

shares at prices of TZS 310 and TZS 300

Swissport traded 194 shares at a price of TZS 2,700.

There were no activities the PAL counter during the week.

% Share of the Market's activity



Source: DSE and TSL Analysis

Banking Sector Share Prices (in TZS)

Counter	14.02.2014	21.02.2014	%Changes
DCB	490.00	490.00	0.00%
NMB	2,660.00	2,660.00	0.00%
CRDB	300.00	315.00	+5.00%
MBP	600.00	600.00	0.00%

Source: DSE and TSL Analysis

IA Share Prices (in TZS):

Counter	14.02.2014	21.02.2014	% Changes
TOL	310.00	300.00	-3.22%
TBL	8,000.00	8,100.00	+1.25%
TTP	650.00	650.00	0.00%
PAL	475.00	475.00	0.00%
TCC	8,800.00	8,800.00	0.00%
SIMBA	2,440.00	2,440.00	0.00%
TWIGA	2,600.00	2,580.00	-3.00%
SWISSPORT	2,700.00	2,700.00	0.00%

Source: DSE and TSL Analysis



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B. Fixed Income Securities

Primary Market

There was a fifteen-year bond in this week's primary market that was oversubscribed by 9%. WAY increased to 16.9382% compared to 16.6492% the previous auction on 13th November 2013. The auction results are as depicted below:

The auction result is as depicted in the table below;

Highest Bid /100	85.9278
Lowest Bid /100	71.2500
Minimum Successful Price/100	79.0000
Weighted Average Price for Successful Bids	81.4363
Weighted Average Yield to Maturity	16.9382
Weighted Average Coupon Yield	16.5774
Amount Offered Tshs (000,000)	29,500.00
Amount Tendered Tshs (000,000)	32,160.00
Undersubscribed (+) / Oversubscribed (-) Tshs (000,000)	2,660.20
Successful Amount Tshs (000,000)	22,995.00

Secondary Market

Bonds worth TZS 15.8 billion exchanged hands during the week in the secondary market as depicted below:

Tenor	Face Value (Tshs.)	Price/100
10.08% Seven-Year	6.0bn	85.1783
10.08% Seven-Year	3.8bn	79.3700-85.5000
10.08% Seven-Year	6.0bln	88.6380

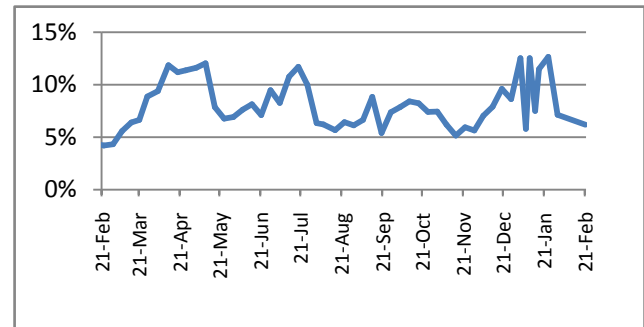
About the Weekly Update report:

Our Weekly Update consists of a combination of our valuation update and a discussion about a piece of news or a general theme that called our attention and that we think might be useful for investors. Our valuation update includes: (1) weekly stock performances, (2) valuation matrix, and (3) selected financials from our earnings models. The contents hereto are for information purposes only and all statements are therefore without any responsibility whatsoever on the part of Tanzania Securities limited.

Money Market

The overnight rate towards the end of this week fell to 6.2% compared to 7.5% recorded last week, as depicted in the chart below:

Interbank Borrowing Rates (WAR)

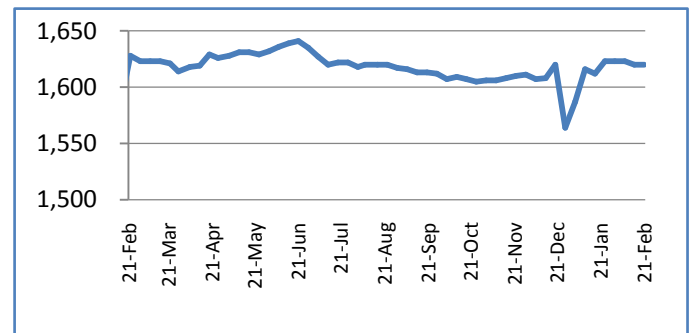


Source: BOT

C. Foreign Exchange

This week, the shilling remained stable against the USD as indicated in the chart and table below:

Foreign Exchange – TZS/USD



Source: BOT

Foreign Exchange Market – Four weeks trend

	31-Jan 2014	07-Feb 2013	14-Feb 2014	21-Feb 2014
TZS/USD	1,623.00	1,623.00	1,620.00	1,620.00
TZS/GBP	2,685.00	2,650.00	2,698.50	2,707.50
TZS/KES	18.87	18.83	18.80	18.90